bauma CONEXPO INDIA 2018, the International trade fair for Construction Machinery, Building Material Machines, Mining Machines and Construction Vehicles was held from 11th – 14th December, 2018 at HUDA Grounds, Delhi.

The trade fair is supported by Indian Construction Equipment Manufacturers Association (ICEMA) and Builders Association of India (BAI). And the trade fair was inaugurated in the presence of Mr. Vipul Goel, Minister of Industry & Commerce, Environment, Industrial Training and Mr. Ram Bilas Sharma, Minister of Technical Education, Parliament affairs, Archaeology & museums, among various other key industry players.

The 5th edition of the trade fair brought together over 750 Indian and global suppliers, manufacturers, importers, dealers, influencers, service providers, catering to various segments of the Construction Equipment industry from 30 countries, and also provided a professional platform for networking, investment and exchange of ideas.

Some of the key exhibitors included ACE, CASE, Caterpillar, Keestrack, Doka, Hyundai, JCB, Kobelco, L&T, LiuGong, Ajax Fiori, PERI, Putzmeister, Sany, Schwing Stetter, Volvo, Wirtgen and Ajax Fiori. bauma CONEXPO INDIA 2018 also saw the participation of a few new companies including the German company Kaeser Kompressoren SE, a world-leading manufacturer and supplier of compressed air products and services, and India’s Tata Hitachi, a leading manufacturer of mining, construction and agricultural machinery.

Mr. Bhupinder Singh, CEO, bC Expo India said, “The scale and offerings at bauma CONEXPO INDIA makes it a unique trade platform. Over the past four editions, we have been able to deliver value to our exhibitors and visitors through our initiatives and in our capacity as a global series of trade fairs.”

bauma CONEXPO INDIA 2018 comprised a number of panel discussions, informative sessions, seminars and international pavilions which discussed various challenges of the industry and deliberate on the solutions, opportunities provided by the Indian market to the industry, the availability of the latest technologies and the upcoming trends in the industry.

The DEMO Area provides a platform to demonstrate the performance of machinery and equipment live at the show. This will provide great exposure for the visitors to see these machines live in action.

In its 5th edition, bauma CONEXPO INDIA 2018 is growing in all areas. From December 11 to 14, 700 companies from 26 countries presented their machines, products and innovative technologies for the construction industry. 39,173 leading industry professionals gathered at HUDA Ground in Gurgaon/Delhi. As India’s construction machinery market booms, so does bauma CONEXPO INDIA—thanks to transport and infrastructure initiatives.
“I am proud and very happy to announce that bauma CONEXPO INDIA 2018 was a great success. We saw growth in all areas. Together with our strong partner iCEMA (Indian Construction Equipment Manufacturers Association) we have prepared an excellent platform for the industry to present their products to the market. The partnership was crucial for our success and allowed us to align even more closely with the Indian construction machinery industry’s needs. For me as an Indian and cosmopolitan it is not only a collaboration on a professional level, but also a matter close to my heart”, says Bhupinder Singh, CEO of bC Expo India.

Arvind Garg, President of iCEMA, states, “iCEMA for the first time has partnered with bauma CONEXPO INDIA. All our members, 70 of us, have participated in bauma CONEXPO INDIA in indoor or outdoor exhibition spaces. bauma CONEXPO INDIA is a good exhibition and an excellent platform for connecting with our valued customers, especially those in the North. It has been a great opportunity for all of us, to work closely with our customers, and to come here and showcase the products and the solutions that we have to offer. We foresee that the partnership with bauma CONEXPO INDIA has great opportunity to mature into a relationship which will create value for both of us and our customers. We wish bauma CONEXPO INDIA all success.”

Overall, bauma CONEXPO INDIA counted 39,173 participants, a growth of 20 percent compared to 2016. Rtn. Er. A. Puhazhendi, National President from joint organizer BAI (Builders Association of India) emphasizes: “For our member companies throughout India, bauma CONEXPO INDIA is a must-attend event to stay informed about latest industry trends and new technologies.” Apart from Indian visitors, the trade fair also welcomed buyer delegations from Bangladesh, Bhutan, Nepal, Sri Lanka and other countries in the region.

The Indian subcontinent offers excellent opportunities for doing business in the construction industry. Major infrastructure projects, the booming transport sector and urban development are just some of the driving forces of the market. With a growth of 30 percent in space compared to 2016, bauma CONEXPO INDIA reflects the momentum of the industry. Vipin Sondhi, Managing Director and CEO, JCB India Ltd. was satisfied with the fair: “We are participating for the fourth time in bauma CONEXPO INDIA. The show has been successful for us as we have received a good number of meetings with business partners and potential clients. [...] We have seen exponential growth of the trade fair and we are looking forward to participating in the next edition.”

Mr. Singh concluded, “bauma CONEXPO INDIA, over the years has seen an exponential growth in its stature and the fact that hundreds of market leaders are keen on exhibiting and keep showcasing their innovations here, is the proof of the same. There have been positive developments in our show over the years, which ultimately reflect on the positive sentiments of the industry as a whole. We are optimistic about the future of this industry as there are huge growth opportunities yet to be explored. New technologies and innovations will be on display, and the visitors related to infrastructure sector will hugely benefit by their visit to bauma CONEXPO INDIA 2018.”

By 2025, India is expected to become the third largest market for the global construction industry. This growth is mainly attributable to large infrastructure projects. Over the next nine years, analysts expect an average real growth of 6.2 percent per year. According to forecasts, bulldozers, backhoe loaders and crawler excavators are going to see a massive increase in sales over the next five years.
Tata Hitachi Construction Machinery Company Pvt. Ltd.

Everest Engineering Equipment Pvt. Ltd.

Balkrishna IND. Ltd.

Fritzmeier Motherson Cabin Engineering Pvt. Ltd.

MRF Ltd.

Propel Industries

Shaanxi Construction Machinery Co., Ltd

KYB-Connat Pvt. Ltd.
CASE New Holland Construction Equipment (India) Pvt. Ltd.

For us, bauma India has come at a very opportune time, 2018 will perhaps be the highest year for equipment sales in India, which the equipment industry will see. This is unprecedented, because by November 2018 we had already surpassed our mark compared to other years before. So this exhibition comes at a favourable time as the general mood of the industry is quite bullish with people taking about new machines and technologies.

Mr. Anup Nair
Vice President & Business Head
Hyundai Construction Equipment India Pvt. Ltd.

Keestrack Group

We want to show India what our intentions are, so for this reason, bauma India is a great platform to show everybody – like yourself our plans and what we have different machineries than all the companies which have similar machineries to do that same job.

Mr. Peter Hoogendoorn
Managing Director
Keestrack Group

Etrack Crushers Pvt. Ltd.

I think we needed this exhibition to take place, because we are based in Neemrana which is close, we have our office in Gurugram and we are just taking off. We are just about a year old.

Mr. Swapan Das
Director
Etrack Crushers Pvt. Ltd.

Hyundai Construction Equipment India Pvt. Ltd.

Bauma India had begun in 2011, as a very small scale exhibition but we see that it has grown in size and also in the number of participants. Till 2011, bauma was not present here, it was only Excon and everybody used to participate in that, but now that both of the exhibitions happen every other year, we manufacturers have the option to showcase what new developments we have had each year.

Mr. Anup Nair
Vice President & Business Head
Hyundai Construction Equipment India Pvt. Ltd.
**Show Round Up**

### Terex India Pvt. Ltd.

The response from bauma India has been pretty good. What we have seen in these last two days, there has been a really serious profile of buyers, whether it is for self loading concrete mixer, or the boom pump, or for batching plants. The visitors are very specific in their requirements and we feel that this has been a very good interactive ground for customers and even contractors.

We have been visited by people from South, from East and quite a lot of serious buyers, so, we intend to close business with them.

**Mr. Debasis Bhattacharya**
Head-Sales, Marketing & Product Support
Ajax Fiori Engineering (I) Pvt. Ltd.

### Ajax Fiori Engineering (I) Pvt. Ltd.

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**Mr. Jaideep Shekhar**
Managing Director
Sojitz India Pvt. Ltd.

### Sojitz India Pvt. Ltd.

Presently, the Indian Government has launched so many projects, which include tunnelling, railways, and roadways. They have put the north-east at a priority stature, which needs pipelining projects- it will be of huge potential to us. And because India has very narrow streets where the large machines cannot go, we are expecting some good numbers by bringing in the mini excavators. We are getting some good response from bauma CONEXPO but I think the issue is to get the customer inside! This is appearing to be quite a tough job here, so the next time, if they allow freely, it will surely be good for us.

**Mr. N. Subramaniyan**
Senior Manager-Sales & Marketing
Terex India Pvt. Ltd.
We thank bauma for organising this exhibition, we are getting a few enquiries, more people coming in would have surely been better. Trade shows like bauma CONEXPO India help us to highlight our organisation’s strength. We have been taking part in bauma India since the last two years, so bauma India 2018 is a slow moment for us.

Mr. Dattatreya Ghosh
Country Manager-India
ROTHO

We usually stay with most of these shows not because of expectations but because our customers expect us to be present here. Our presence matters because they come to share their experiences with us, to understand what new technologies we are bringing into the market. If you come to bauma Germany next year, we will show you a lot of new developments in the product which we will display there.

But in the other exhibitions around the world we share knowledge developments with the customer; otherwise there would be no need for such a stall. Here, when someone comes to Masa, if they want to order in 2020 then they come and talk to us now, here, so that we know who will be our customer next year.

Mr. Abraj T Vettuparampil
Managing Director
MASA Concrete Plants India Pvt. Ltd.

We find bauma CONEXPO INDIA an excellent platform for showcasing several new models which we launch regularly looking at the changing customers’ needs and expectations. The show helps us to meet most of our targeted customers in a short span of four days and learn a lot from them in the form of suggestions and improvements, especially for new launches.

At Bauma Conexpo 2018, in addition to displaying existing products, we launched NX360º, NXT150 and NXP150 Multi activity cranes for which we received overwhelming response. Our VIP Customers were felicitated and given individual Trophies by our Top Management.

Mr. Pradeep Sharma
President
Action Construction Equipment Ltd.
**Bauma CONEXPO India has been phenomenal for Volvo Construction Equipments India. We have had almost 300 serious customers visit our outdoor stall apart from the vendors, and we have already sold around 25 machines. The footfall has been great for us.**

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**Haulotte India Pvt. Ltd.**

Bauma in Mumbai used to be a different chapter, it used to be busy throughout but since bauma CONEXPO India moved to Gurugram, the first day starts very slowly. It picks up a little bit on the second and the third day. But here, we have had serious visitor who are from the user segment and from the segment of the rental customer. Specifically, the way we have positioned our product, the HA20 LE and HA20 LE PRO, even our competitors were coming in and asking us about this product.

But compared to other exhibitions in a country like India we should have had more people passing by and I do not believe that there is a problem with the work we have put in for bauma from our organisation. I think this not the right place for this exhibition.

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**Volvo Group India Pvt. Ltd.**

Bauma CONEXPO India has been phenomenal for Volvo Construction Equipments India. We have had almost 300 serious customers visit our outdoor stall apart from the vendors, and we have already sold around 25 machines. The footfall has been great for us.
Husqvarna (India) Products Pvt. Ltd.

Here at bauma India 2018, our expectation is to meet customers, get their feedback. One of the biggest things happening for us here, at bauma CONEXPO India is the change in brand from the yellow Atlas Copco to the orange Husqvarna. I hope that the stability of the market and India’s acceptance of the new brand will take us ahead in India.

Mr. Armin Tavakoli  
Managing Director  
MENA & India

J.K Tyre & Industries Ltd.

Our expectation from bauma CONEXPO India is to meet more customers, to demonstrate all that which we stand for. Like any other country, India has a strong domestic market but we also have competition from outside and exhibitions like these are an opportunity for us, to showcase what all we have. And because of that, we want to provide more knowledge to our customers about our company and our products.

Mr. Rajiv Prasad  
President-  
India Operations

Marsman India Ltd

Here in bauma CONEXPO India 2018, most of the clients which we will receive, I think, will be from the eastern part of India, because the customers from south do not generally come this far to Delhi. So we are expecting good customers from east and the north of India. And we have also welcomed some customers from Maharashtra and a few from South but I had not expected customers from Maharashtra to come all the way here but it has been quite surprising.

Mr. Ajay Varma  
Director- Marketing

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Exhibitions like bauma are a platform for us to showcase what our capabilities are, what new products we can bring to the market and what new products we have brought in – to understand what our competitors are doing and how we can collaborate to grow together in the market. So of course a lot of visitors do come in, a lot of customers who know Technocraft, most of the contractors come to visit. But most importantly exhibitions like these tell us, what the requirements of our customer are, to understand what they are looking for.

**Technocraft Industries, India Ltd.**

Mr. Mudit Raniwala
Senior Vice President

We are manufacturers of Nova plastic formworks in India. We have introduced the best monolithic formwork system, which is a combination of plastic and aluminium and have the advantages of providing faster delivery, lower use of shuttering oil without any cleaning issues, longer life, and high load taking capacity and is economical. It has been very well appreciated by customers who have been using aluminium formwork and looking forward for using it in their upcoming projects. And because we have launched this new plastic formwork, we expect it to be a game changer in the industry.

**Apollo Infratech Pvt. Ltd.**

Mr. Mitul Patel
Managing Director

We have been participating in bauma since 2008, but initially, this year, in the first day, there were very less footfalls. Things began to take pace from the second day which was much better for us; we received a few new clients. It was also quite wonderful meeting our old clients, exhibitions like these help in that as well. Further along, the days went by with a continuous flux of new and familiar faces passing by.

**Wonder MoldPlast Pvt. Ltd.**

Mr. Vikas Kumar Mittal
Managing Director

We are manufacturers of Nova plastic formworks in India. We have introduced the best monolithic formwork system, which is a combination of plastic and aluminium and have the advantages of providing faster delivery, lower use of shuttering oil without any cleaning issues, longer life, and high load taking capacity and is economical. It has been very well appreciated by customers who have been using aluminium formwork and looking forward for using it in their upcoming projects. And because we have launched this new plastic formwork, we expect it to be a game changer in the industry.
This year in Bauma Conexpo India, all the manufacturers seemed very optimistic. Most of them had bigger stalls and larger display of equipment compared to the last Bauma Conexpo India fair 2 years ago. We too had a huge stall, displaying over 42 different equipment, with about 12 new product launches. However, we felt footfall could have been better. There was lukewarm response from visitors other than Northern region. Also, customers from concreting and earthmoving segment were limited compared to large material handling users and drilling equipment users. Overall, I would say we just made it. It could have been better. On the positive side, the demonstration area was a big hit.

**Schwing Stetter India Pvt. Ltd.**

Mr. Anand Sundaresan
Vice Chairman and Managing Director

Compared to last year, the crowd is very less. So actually, only our regular clients have visited us, and they are already familiar with the system. So we are expecting some new visitors. So small scale people also need to participate, which will be a great help for them and they will get a chance to understand the new technology which will in turn increase our chances of getting a new client within the market.

**PASCHAL Form Work (India) Pvt. Ltd.**

Mr. Manikandan Mahalingam
Deputy General Manager

Exhibitions are always the best place for us to demonstrate new technologies and our innovations. It is an ideal platform for us to meet our customers. However we are having too many exhibitions in India. That is why we are evaluating on which events to participate. It does not make sense to participate in exhibitions each year. One cannot just go on presenting innovations every year. The first day was dull, but we had a better movement in the next days. Location wise the exhibition was well placed. There is a lot of movement in the road construction in the northern part of India and with New Delhi being the national capital, there are numerous players nearby.

**Writgen India Pvt. Ltd.**

Mr. Ramesh Palagiri
CEO & Managing Director
JCB India Limited, India’s leading manufacturer of Earthmoving and Construction Equipment, introduced its new range of products with ‘intelli’gent technology at bauma CONEXPO INDIA, 2018.

JCB India is leveraging Digital Technology by integrating Big Data and Internet of Things in its Products and Services. The new range showcased at Bauma CONEXPO INDIA comes packed with ‘Intelli’ technologies – the Intelli-Control, Intelli-Compaction and the Intelli-Load, all having been designed keeping the customer in focus.

“Digital Technology is impacting our lives in more ways than we could have imagined. At JCB, we have pioneered the integration of Digital Technology in Construction Equipment. The new ‘Intelli’gent technology showcased will further improve the Productivity, Reliability and the Efficiency of our machines. We aspire that our customers should continue to get benefitted through an enhanced profitability by using JCB products” said Mr. Vipin Sondhi, MD and CEO, JCB India Limited.

The Intelli-Control introduced in the JCB140LC Xtra, the JCB205 Xtra and the JCB215 Xtra Excavators comes with new features such as a 7 inch Colour Camera ready LCD screen, Dial Type Throttle, Three power modes – Eco, Power and Power+ and One Touch Auto Idle. It also gives information on the amount of fuel in the tank and along with upcoming Service reminders.

The JCB 116 Soil Compactor is a first in the industry to have Intelli-Compaction integrated with Livelink. Intelli-Compaction provides Relative Compaction value, which helps in achieving consistent and uniform compaction throughout the patch. The digital display shows High/ Low frequency and Amplitude values for compaction control.

The Intelli-Load in the JCB455ZX Wheeled Loader helps in the real time monitoring of individual weight of the loaded bucket, total Accumulated Weight, and Number of loaded buckets.

The Intelli-Control, Intelli-Compaction and Intelli-Load are all integrated with Livelink, our advanced Telematics Technology, which enables predictive maintenance, location and monitoring to achieve high uptime of the equipment. This is an Industry first feature, enabling transmission of the monitored values to a server for analytics and report generation.

“Further, through our mobile applications such as Smart Serve and the JCB Genuine Parts Mobile application, we are revolutionising the way our Dealers, Customers, and JCB communicate in real time, thus aiming for higher equipment uptime through world class product support.” said Mr. Vipin Sondhi, MD and CEO, JCB India Limited.
Showcased at the JCB stand were three new Excavators:
- The JCB140 Xtra
- The JCB205 Xtra
- The JCB215 Xtra

The new JCB205Xtra Excavator has been designed to deliver high output & fuel efficiency while working in the toughest and most rugged of the terrains. It comes with Eco Hydraulics and Intelli-Control which enhances fuel efficiency. In the “eco” mode the machine can reduce the fuel consumption by up to 32%.

The new JCB215 Xtra Excavator is targeted towards large scale Construction & Quarrying projects. The machine comes with a Hydraulic regeneration system on the boom, arm & bucket operation, which recycles the hydraulic oil across the cylinders for faster cycle times and reduces overall fuel consumption. This excavator is equipped with a comfortable air-conditioned operator cabin providing the operator with a cool working environment.

Also displayed was the new JCB140 Xtra, a fuel efficient machine, which offers power management with Eco Hydraulics for higher fuel savings. It also has a new power plus mode for 6% higher outputs.

JCB introduced the new JCB 432ZX Plus Wheeled Loader which has been designed to work more for longer hours at a lower maintenance cost. This 3T payload machine provides 11% more productivity and saves up to ₹4.6 lacs fuel every year.

Being a Full Range Infrastructure Equipment Partner, JCB also displayed its wide range of products starting from the flagship product, the JCB Backhoe Loader in which two variants were on display - the 3DX Super and 3DX Xtra. In the Excavator category, apart from the new launches, JCB showcased the JCB30Plus, the JCB220Xtra, the larger JCB380 Xtra Excavator and the 5T payload 455ZX Wheeled Loader. Also on display were the 3T Class Mini Tandem Roller, the VMT330 along with the 11m Telehandler, the 530-110 were also showcased. JCB also displayed the two nodes of the Genset range – the JCB125kVA and the JCB63kVA thus, offering the customer a complete range of products to choose from.

The machines were accompanied by a wide range of attachments such as Rock Breakers, Pallet Fork, Dozer Blade, Toothless Ripper, Unloading Rake, Manual Quick Hitch, Auger Power Head, Vib Roller, Multi-shovel with Grab among others which were also seen on display. JCB Consumer Products along with its state-of-the-art range of Handtools, and Powertools were showcased.

At its Indoor stand, JCB also showcased its state-of-the-art range of ecoMAX engines – the BS (CEV) IV Engine with Clean Burn Technology, the BS (CEV) IV Engine with OEM Package and the BS3 Industrial Engine. The JCB ecoMAX engine is the first engine in India that has been developed exclusively for off-highway applications and is available in a wide range of naturally aspirated and turbo-charged variants. Today, over 2,00,000 of these ‘Made in India’ engines are operating successfully in the Indian market.
SCHWING Stetter India Launches Technology Innovations At bauma CONEXPO India 2018

Schwing Stetter India, one of the India’s leading concrete equipment manufacturers, unveiled 12 new products at the bauma CONEXPO India 2018. With this new product line up, Schwing Stetter aims to position itself as one of the most prominent infrastructure equipment partner in the country and an active participant across all Government projects to be announced.

During the four-day event (December 11th-14th), a range of new products were launched at the stall OF 07, which were as follows:
1. Schwing Stationary Concrete Pump SP 1420 D RMC
2. Stetter Concrete Batching Plant M3 - Compartment Batcher
3. Stetter Super Seven Concrete Transit Mixer with Schwing Smartrack
4. Stetter Self Loading Mixer SLM 2200 NSV
5. Stetter Self Loading Mixer SLM 4000 NSV
6. XCMG Wheel Loader LW180K ARAI
7. XCMG Wheel Loader LW300FV ARAI
8. XCMG Wheel Loader ZL 50GV ARAI
9. XCMG Horizontal Directional Drilling Machine HDD XZ120 E
10. XCMG All Terrain Crane XCA220
11. XCMG Cold Milling Machine XM1003K
12. Stetter Concrete Batching Plant M25 Z

In addition to this, Schwing Stetter India has launched Super six transit mixers and Schwing IoT Ready, IoT In and IoT Abled in this year.

At the press conference, Mr. Anand Sundaresan, Vice-Chairman & Managing Director of Schwing Stetter India said, “Schwing Stetter is extremely delighted to be a part of bauma ConExpo India 2018. Our participation in such a reputable platform will do much to bolster our standing as one of India’s leading concreting equipment manufacturers to be reckoned with. This year, we have unveiled 12 innovative machines, which are revolutionary and aimed at both maximising efficiency and boosting customer profitability. These machines will be primarily operated in key infrastructure and transportation projects effectively contributing to the growth of the construction equipment sector.”

Speaking about the event V. G. Sakthikumar, Managing Director, SCHWING Stetter Sales & Services Pvt. Ltd, said, “bauma-ConExpo India has provided an excellent opportunity in the past to showcase our cutting-edge products to our existing and new customers. This year is no different as it has proved to be an ideal platform to showcase Schwing Stetter’s latest product offerings and interact with potential customers and industry experts. At Schwing Stetter, we have always laid emphasis on indigenizing products and introducing newer product range, keeping in mind customer requirements and environment sustainability. The response to our display is overwhelming and that is a matter of great satisfaction for us as a company.”

Currently Schwing Stetter India has successfully created a very strong network of more than 300 trained service engineers with 28 sales, 30 spare parts and 10 service centre locations all over India to set a new trend and concept in customer support system. With such a large network focused on catering growing customer requirements, the company supports customers with different contractual agreements like AMC, OMC, COMC, PSA etc.
Volvo Construction Equipment (Volvo CE) introduced the G-Series L90Gz wheel loader and the DD100B double drum asphalt compactor during bauma Conexpo 2018, which was held at HUDA Ground, Gurgaon, Delhi, from December 11 to 14. Both models are designed to meet demand for high-performing, reliable construction equipment.

“With infrastructure developments increasing in India, we presented the L90Gz and the DD100B; both models provide high performance and reliability the contractors need to meet tight project deadlines,” said Dimitrov Krishnan, vice president and head of Volvo CE India.

The Volvo G-Series L90Gz loader with Z-bar linkage is now available in India with a BS-III certified engine, offering high torque at low rpm to ensure low fuel consumption. The wheel loaders feature maximum power of 175hp at 1700 rpm, maximum breakout force of 168.7 kN, max. static tipping load of 10,380 kg at full turn, and is available with buckets ranging from 2.4 m³ to 4.5 m³. The powerful Volvo engine is part of the machine’s ideally-matched all-Volvo powertrain, designed to work in perfect harmony for optimized performance. Volvo’s unique Eco-pedal also helps to guarantee fuel consumption is kept to a minimum, applying mechanical push-back force when engine rpm is about to exceed the economic operating range.

Volvo CE’s double drum compactors feature independent dual-frequency and multi-amplitude functionality, which makes them more versatile. Furthermore, the rotating console plus the in-built automatic reversing of eccentrics mean productivity is increased and the completion time is shortened. In addition, the powerful KOEL 105 HP engine delivers stronger performance and the robust design of the machine means it will work harder for longer time, giving owners a better return on their investment. The DD100 B features a rolling width of 1676 mm, vibration frequency of 42/31 hz and operating weight with heavy duty sun shade of 10,025 kg.

Alongside the two new models, Volvo CE showcased a range of machinery from across its product lines. Models on display include:

- EC200D excavator
- SD110BA soil compactor
- P5320B paver
- EC250D crawler excavator
- HB38 hydraulic breaker attachment

“The range of earthmoving equipment displayed at bauma Conexpo India 2018 demonstrates how Volvo is building a better tomorrow,” Krishnan said. “We also showcased the powerful performance of the EC200D during light demonstrations at the show. We introduced the machine just 12 months ago, but it’s already established itself as one of the best 20-ton units in Asia.”

The EC200D has already delivered iron-clad performance in India for iron ore producer Geomin Industries. “With a capacity of over two million tonnes per annum, our iron ore treatment plant is one of the largest in central India,” said Sandeep Dasgupta, vice president of Geomin Industries. “With rising demand for iron ore-related products, we needed a machine like the Volvo EC200D, which has shorter cycle times and outstanding lifting capabilities, to keep up productivity.”

To facilitate a one-stop solution for customers, Volvo CE and Volvo Financial Services launched competitive financing schemes and on-the-spot credit approvals at bauma CONEXPO India.

Another highlight of the show from Volvo CE is the low-noise HB38 hydraulic breaker attachment, which is available for the
EC380D excavator. Volvo hydraulic breakers provide consistent power, durability, and breaking force. Contractors in India can now choose from 10 of these state-of-the-art hydraulic breakers. With designs that feature the manufacturer’s trademark quality and reliability, the attachments can handle even the toughest breaking and trenching jobs in mining, quarrying, demolition and construction. The range runs from the HB75, with an operating weight of 6,923 kg and a length of 4,355 mm, down to the HB14, with an operating weight of 1,012 kg and a length of 2,285 mm.

Volvo CE also celebrated its 20th anniversary of serving customers in India. The company has a large and experienced team that understands the India market, and customers’ needs. Volvo CE manufactures about 10 different models of construction equipment in Bangalore and some of the models are constructed from 95% of locally manufactured components.

“We have a strong manufacturing base in the country, which ensures customers can procure equipment and parts locally and faster. That’s backed up with strong aftermarket support from our Volvo CE customer service team and our dealer network. We pride ourselves on our national team of experts who understand regional and local needs,” Krishnan said.

SDLG Launches L958F Wheel Loader In India At bauma CONEXPO 2018

With high demand for wheel loaders in India, SDLG introduced the L958F to the Indian market at the December event. The L958F features a larger bucket capacity, heavier operating weight and a new cooling design system - all while retaining the signature reliability that the company’s machines are known for.

SDLG unveiled the new L958F wheel loader for the first time in India at bauma Conexpo India 2018, which was held from December 11 to 14 at HUDA Ground in Gurgaon, Delhi. The four-day event is one of the largest construction equipment tradeshows in Asia.

“With the Indian government continuing to invest in infrastructure, the new L958F wheel loader will be a great fit for heavy-load applications such as material handling, land clearing and general earthmoving,” said Surat Mehta, head of the SDLG business in India.

The 5 t rated wheel loader has a bucket capacity of 3.2 m³ and a maximum dumping distance of 1.12 m. The Deutz Tier III engine has a rated power of 162 kW at 2,000 rpm. The L958F also features a cooling system designed with an area-enlarged radiator, and optimized inlet and outlet air channels that provide high cooling efficiency - a feature that will be highly useful in the Indian heat.

“Wadi stone is a particularly harsh material, and one that places extreme demands on equipment,” said Devanand Bugde, a plant engineer at Naeem Dhofar Trading Company, Oman, which started using the L958F in June. “Throw in summertime in the Middle East, where temperatures can go up to 40°C, and crusher dust into the mix, and the result is a demanding operating environment! But, so far, the L958F has handled this tough environment very well.”

Alongside the new L958F, SDLG is also displaying the G9138 motor grader and the L946 wheel loader at bauma Conexpo India 2018. The G9138 motor grader is the smaller of two motor grader models that SDLG offers in the region and is ideal for construction of smaller municipal and rural roads. The G9138 is powered by a Deutz BF4M1013-15T3R/2 engine that has an output of 111 kW at 2,100 rpm and can reach maximum 39 km/h forward and 24 km/h backward velocities. The L946 loader features a 3.5 m³ maximum bucket capacity, a maximum 1m dumping distance and a 129 kW rated power.

Since 2015, the construction industry in India has continued to grow. Mehta says he expects the trend to continue, with SDLG positioned to ride on this growth with its well-established network of dealers.

“For wheel loaders, SDLG has a strong market position in the 3- to 5-ton range, and we plan to further strengthen our position,” Mehta said. “For motor graders, there is potential to grow our customer base as well, with road construction activity levels remaining high in India. Whichever the product line, our extensive network of 16 dealers provides customers with responsive and effective after sales service support.”
CASE India Adds CASE1110 EX To Its Existing Fleet Of Compactors

CASE Construction Equipment, a brand of CNH Industrial, unveiled its latest product CASE 1110EX Soil Compactor at the 5th Indian edition of the International Trade Fair, bauma CONEXPO. This will be available for the Indian market from 2019 onwards.

The CASE 1110 EX is specially designed with operator comfort in mind. With its closed HVAC cabin and a more powerful engine, the compactor is highly suitable for heavier application usage. It is a product that will cater to activities as diverse as urban construction, road building, infrastructure, and mining.

CASE India manufactures its industry-leading compactors and backhoe loaders at its World Class Manufacturing (WCM) awarded Pithampur plant in Madhya Pradesh. In addition to meeting domestic needs, this facility also exports to markets in the Asia Pacific region, Africa and the Middle East.

Commenting on the launch, Mr. Ajay Aneja, Brand Leader, CASE Construction Equipment India said, “CASE India is the market leader in the compactor segment and the only company to have rolled out more than 12,000 compactors from the Indian manufacturing plant. With the launch of CASE1110 EX Soil Compactor, we aim to strengthen our roots in the Compaction range. CASE India has always endeavored to innovate and upgrade its machines from time to time and our new machine is another step in this direction as an Industry first product offering.”

CASE 1110EX Soil Compactor

The CASE 1110EX soil compactor comes with a new-generation FPT Industrial S8000 engine that delivers up to 110 HP at 2300 rpm and torque of 430 Nm at 1400 rpm. More than 2 million S8000 engines across the world are testament to the reliability of this proven power. The soil compactor also features a turbocharged after cooled engine with an internal Exhaust Gas Recirculation system for ensuring best-in-class fuel economy. The maximum applied force of the soil compactor is in the range of 34 tonnes, which is regarded as the best in industry. Moving a step ahead of the curve, the machine has been launched with a ROPS/FOPS HVAC cabin, which keeps operator comfort and safety in mind. Additionally, the optimised HVAC Cabin gives an excellent front and rear drum/nozzle visibility, making the drive and compaction process easier and safer.

Eagle Eye Telematics

CASE Construction Equipment, a brand of CNH Industrial, launched an advanced version of its Eagle Eye Telematics developed in association with BOSCH at BAUMA CONEXPO INDIA being held at Gurgaon.

With an aim to offer a better Operational efficiency and security to the Customer, CASE India now will offer an advanced version of Eagle Eye Telematics. This version will provide Live tracking for the operating machine and will assist in Geo fencing, by setting a predefined area.
on a map beyond which the machine will not work. This will help in alerting the user to any kind of theft or unauthorised usage of the machine along with device tempering alerts.

This advanced solution comes with pre-emptive critical machine parameter alerts such as indication of engine oil pressure, coolant temperature, transmission oil temperature, hydraulic filter status and battery status. It will also help in keeping track of service history and sending service reminder alerts along with information on the nearest service centre location. BOSCH, a leading global engineering and electronics company, has helped in the development of the advanced version of Eagle Eye Telematics.

The new solution will be accessible to both iOS and Android users. Commenting on the launch, Mr.Ajay Aneja - Brand Leader, CASE India, said, “CASE India is focused on improving the Customer’s Productivity. Keeping up with our mission, CASE India made some significant upgrades to our state-of-the-art EAGLE Eye Telematics technology. In an increasingly digitized India, this technology will assist our customers in managing their machines with a higher machine utilization and preventive maintenance assistance, thereby providing higher Productivity and Profitability.

Mr.Gaur Dattatreya, Vice President, Mobility Solutions, India, said, “Bosch is elated to have partnered with CASE India for the development of the advanced version of their EAGLE EYE TELEMATICS. CASE India’s machines are renowned for their tough build and superior durability and with this new solution; we aim to help them set a new standard in the CE segment and serve customers with the right products and innovative technologies.”

During the exhibition CASE India showcased its enhanced range including the very popular Motor grader - CASE 865B with enhanced accumulators and bigger tyres for increased operator safety and greater efficiency in heavy applications such as mining sector. CASE India also displayed the all new 752EX Vibratory Compactor and a new bigger Soil Compactor 1110 with an HVAC cabin, Upgraded PRO Series on Loader Backhoes having higher speeds, improved ergonomics, and higher reliability and controllability. CASE India also showcased its CASE 851EX loader backhoe equipped with Centre pivot version.
Hyundai Construction Equipment India Launched HL635

Hyundai Construction Equipment India Pvt. Ltd. launched its globally acclaimed wheeled loader, HL635 at the bauma CONEXPO exhibition. HL635 has a 3,000 kg rated operating load and is used in wide range of applications including construction, mining, quarrying and earthwork among others.

The loader has a proven powerful, fuel efficient and energy saving engine couples with reliable transmission and sturdy axle, features, which would boost the productivity of the customers while also reducing their operating costs. Additionally, HL635 sports a operator cabin that is best in class in terms of comfort, ease of operations and safety.

With this launch Hyundai Construction Equipment India, a leader in its segment would further augment its offerings to the customers. HL635 wheel loader will be positioned in value segment and it will be available for Sale beginning Feb 2019 onwards; currently ARAI certification process is on.

HL635 will further add to the strong position that Hyundai India has achieved. The company has gained 18%+ market share in just 10 years’ time, taking a firm 2nd position in excavator segment. This phenomenal growth can be attributed to the fact that Hyundai has invested on innovation and new technology to make customers more profitable.

Powerful, Fuel Efficient and Energy-Saving Engine

Weichai turbocharged engine are built for maximum power, reliability and optimum fuel efficiency. These engines meet the emission standards EPA Tier II, EU Stage II. Weichai WP6 (HL630L/635L) engine has power of 92kW. The Weichai engines provide more energy saving and stronger power.

Reliable and Proven Transmission

Shantui Transmission & Torque convertor (HL630L/635L) is best matching with Weichai WP6 engine. Shantui Transmission & Torque convertor is reliable and easily for operation to suit in all requirements of working situations.

Durable and Sturdy Axle

Feicheng Yunyu durable and sturdy front and rear axle provides running stability, good performance even in poor jobsite conditions, and maximization of the operation capability.
Providing Solutions Worldwide For The Last 60 Years

Putzmeister celebrated 60 years of being a worldwide leading solution provider for pumping, mixing and placing concrete, mortar and industrial solids at bauma CONEXPO INDIA 2018 held from 11th to 14th December in Gurgaon/Delhi. The company’s stall was buzzing with visitors engaged in a range of activities.

Putzmeister announced 3 product launches at the show -

**Batching Plant:** The new MT – 0.5 with a capacity of 30 m³/hr comes equipped with a robust twin-shaft mixer and an efficient inclined belt conveyor, which is used to weigh as well as transfer aggregates. With the addition of this variant, Putzmeister offers the widest range of mixing options to customers.

**Plastering Machines:** Putzmeister bolstered its range of mortar solutions for customers with the addition of the new MP 20 EV and the SP 11 TMR.

The compact and powerful MP 20 EV has been designed to handle all types of power outlets i.e. single phase and three phase power. This makes it suitable to a wider range of plastering applications.

The New MT 0.5 with Inclined Belt Conveyor and Twin-shaft Mixer

The New MP 20 EV can Handle Single Phase and Three Phase Power

The New SP 11 TMR, equipped with an extremely powerful 4-cylinder engine, is suitable for a very wide range of conventional plastering and special applications.

The New SP 11 TMR is Suitable For a Range of Special Applications
New Technology

In the coming year, Putzmeister will introduce advanced fleet management technology to its range of stationary concrete pumps and truck-mounted boom pumps. Customers were given a preview to Putzmeister Machine Cockpit. Once introduced, customers can get real time information on the status of pumps at the jobsite, critical status alerts, remote diagnosis capability to identify faults and implement appropriate measures, key figures for delivery rate, machine use and fuel consumption, alerts when machines are on the move and reminders for maintenance.

Successful Demos on Mechanising Plastering

Putzmeister had live demos at the stall to show customers the difference in mechanized and traditional plastering. The demo area was divided into two sections: one section had one man working with the MP 25 and the other section had two men using manual methods. Putzmeister was able to successfully show that machine plastering can be done very quickly and efficiently, and help customers meet project completion timelines.

Simulator Training in Shotcreting

Putzmeister uses advanced simulator based training to help shotcrete equipment operators master concrete spraying in tunnelling and underground mining applications. Visitors were able to experience this training for the SPM 500 Wetkret at the stall.
L&T And Komatsu Launch New Models At bauma CONEXPO 2018

At bauma CONEXPO 2018, Larsen & Toubro reinforced its position as the premium brand alongside Komatsu in the Construction Equipment and Material Handling Industry. L&T participated with an exclusive outdoor stall and had one of the largest displays comprising 15 machines in the exhibition. Star attraction of the participation was the launch of Komatsu PC300LC-8M0 and PC350LC-8M0 Hydraulic Excavators for the Quarry/Stone/Marble segment and L&T S590H Hydraulic Paver and L&T S315R Skid Steer Loader for the Road Construction segment.

The stall witnessed a huge footfall of customers and potential buyers from across India and especially the North and Central India who were keen to see the latest technology models that were introduced by L&T and Komatsu in the market. L&T’s participation was led by Mr. Arvind K. Garg, Executive Vice-President, Construction & Mining Machinery Business, who along with his senior team - Mr. Vivek Hajela, General Manager-CEB, Mr. Arun Pai, General Manager-Product Support, and Mr. Jaikumar Kamath, Joint General Manager-Road Machinery interacted with the customers and reinforced L&T’s commitment to providing the best in technology and after-sales service. Komatsu was represented in the stall by the high-level team of Mr. Masaaki Kamizono, Managing Director, Mr. Kazuma Nakanishi, Vice-President, Komatsu India Pvt. Ltd. and their team of engineers & specialists. Mr. Y. Kobayashi, General Manager-Asian Business, Komatsu Limited, also visited the stall.

Other Komatsu machines on display were Komatsu PC71/PC130/PC210/PC450 range of Hydraulic Excavators, D85 Crawler Dozer and GD535 Motor Grader. L&T had on display its own range of equipment L&T 1190/L&T 990HF/L&T 491 Vibratory Compactors, L&T 2490 Pneumatic Tyred Handler and L&T 9020sx Wheel Loader. All these machines are indigenously manufactured by L&T Construction Equipment Limited under the Make in India initiative.

L&T Vibratory Compactors have found good acceptability in the market and have already crossed the 1,000 number mark since their introduction three years ago. The robust Komatsu PC71 and PC130 machines have individually crossed the 5000 number mark and are being deployed for several new applications.

Komatsu’s high-performance Rock Breakers and Quick Couplers used on Komatsu Hydraulic Excavators were also on display along with L&T Crusher Bucket. L&T had displayed a large selection of Genuine Parts in the constructed booth comprising fast moving spares, tooth points, and oils used for a variety of models. Recon Components also formed part of the display.

Coinciding with the occasion, L&T launched Komatsu PC300LC-8 and PC350LC-8 machines, which are products of cutting-edge technology. These products have the inbuilt Komtrax, the revolutionary tracking system, that helps the users monitor the machine anytime, anywhere and helps with improving machine performance as well as reduce fuel usage. The features include colour monitor with advanced machine monitoring function and improved visibility & resolution with large TFT LCD.

These machines are heavy-duty models with strengthened body, large counterweight and stronger undercarriage fitted with large capacity bucket and reinforcements. They are fitted with Komatsu SAA6D114E-3 powerful diesel engine developing 260 HP. Several new features make the models an attractive proposition in the tough and demanding applications of Stone, Granite and Marble Industry – SE Boom (6.0 m), ME Bucket (with 1.9, 2.1, 2.3 CuM options), with substantial improvements in ICT technology, eco-
compliance and fuel efficiency. Komatsu ME Bucket is an engineering marvel with high durability and is effective for high productivity with low-resistant excavation.

L&T now offers a full line of high performance equipment incorporating world-class features for the Road Construction segment. L&T 5590H Hydraulic Paver and L&T S315R Skid Steer Loader are the latest offerings and have been indigenously designed and manufactured by LTCEL. The future shall see L&T aggressively promote these models in the market.

ICEMA (Indian Construction Equipment Manufacturers Association) had partnered with BC India for the first time and its members participated in a big way in indoor and outdoor space. According to Mr. Arvind Garg, who is also the President of ICEMA, “BC India is an excellent platform for connecting with our valued customers, especially those in the North. It has been a great opportunity for all of us, to work closely with our customers, and to come here and showcase the products and the solutions that we have to offer.”

AJAX Unleashed Its Latest Innovations At The bauma CONEXPO Exhibition

bauma CONEXPO India has always been a great platform for Construction Equipment manufacturers of all sizes with a unique opportunity to pitch in and showcase their products and services, directly to those key decision makers who are actively engaged within the construction equipment supply chain. Big events like BC India are a great time and a perfect place to talk about the new product launch thereby providing a networking and engagement platform, for organisations to foster and develop new collaborative partnerships through working together, create opportunities for business growth.

AJAX being associated with BC since its inception in India has always used the spectacular platform wherein the customers are exposed to AJAX’s wide-ranging product portfolio, technological advancements and commendable services.

Since the new products’ exposure & visibility to customers through Exhibitions has increased tremendously, AJAX’s participation in BC India has made a remarkable presence in the concreting business world in showcasing and highlighting cutting-edge developments with innovative features in products, services and solutions all aligned to help improve performance and achieve efficiencies in their product-life cycle supply-chain with its next-gen indigenised concreting batching products and pumping applications.

AJAX launched three new products during this event in the presence of its esteemed customers and various stake holders. Nothing could be matched for AJAX’s diverse product portfolio along with the legacy of its service as it would be momentously justified that one of the prime take-aways for the customers coming out after visiting our stall, would be the enthralling customer buying experience enriched with the complete spectrum of AJAX’s product offerings nonetheless making customer service & support as one of our top priorities in our cards.

AJAX engineering research team always looks at the buying behaviour and understands the pain points of the customers in hard-core research input in developing prototypes and coming up with new product solutions built-in for addressing the functioning constraints along with the practicability needs & operability requirements of the customers at real-time operational site conditions. AJAX unveiled three new products to help Concrete Equipments buyers navigate the unprecedented growth landscape of construction business with increased speed, greater flexibility and enhanced quality.
Escorts Launches New Range Of Construction Equipment At bauma CONEXPO 2018

Escorts Construction Equipment (ECE), the construction and material handling equipment manufacturing arm of Escorts Limited, today launched three new products at bauma CONEXPO 2018. The new product line-up comprised New Compactor EC 5511 in 11-ton class, New Mini Compactor EC 3664 in 3-ton class and Next Generation Hydra Pick And Carry Crane (PNC) Crane Hydra NXT 13.

Additionally, Escorts exhibited an array of other best-in-class equipment that included Tadano- Escorts Rough Terrain Crane CTI-500XL and Doosan Excavator DX-225 LCB & Rock Breaker alongside the recently launched Hydra 13 Top Jack & TRX 15 SuperLift.

The latest addition to Escorts’ Compactors is EC 5511, a new generation compactor, which is designed to give optimum compaction performance with excellent operational efficiency. Also, on display is the most advance Mini Compactor EC3664 powered with Escorts water cooled engine, this mini compactor in 3-ton class is the latest offering in the small compaction machine space.

In CONEXPO 2018, Escorts is displaying the future of Hydra i.e. Hydra NXT, which combines the convenience of a Hydra, safety aspect of TRX range & at attractive price point. This product will address the customer demand, both corporate and retail, which have been looking for a solution that offers higher stability, manoeuvrability and improved load handling capabilities. Unlike Hydra, Hydra NXT is equipped with steering wheel & the boom is specially designed to accommodate multiple attachments viz., Man basket, Crane jib, Forks, construction bucket etc.

Speaking on the occasion, Ajay Mandahr, CEO - Escorts Construction Equipment said, “Augmenting our customer’s accessibility to services and genuine spare parts is of utmost importance to Escorts. We strive to expand our reach by attaining 800 touch points with authorized service centres across the country by the end of this fiscal. Our USP is value innovation and most competitive operating costs. We have a story reputation in SAARC countries, Middle East, Latin America and Africa and export is a key driver of our overall growth strategy. We have plans to expand our Backhoe portfolio globally and are open to contract manufacturing, private labelling and direct export. Escorts have been open to joint ventures and technical collaborations to enter new segments. We are confident that our partnerships with global players will enable us to tap the opportunity market segments and reinforce our leadership in construction equipment space.”

ECE showcased the upgraded version of its existing products, new innovative equipment alongside the products from its global partners Tadano, Doosan and Comansa.
Technocraft announced the launch of MÄCH ONE Formwork System at bauma CONEXPO, which is a huge addition to the MÄCH range of scaffolding and formwork system. MÄCH ONE formwork system enables construction of monolithic reinforced concrete columns, slabs, beams, stairways and walls. It offers safe, fast and easy solution for the forming of repeated floor plans, either horizontally (row houses) or vertically (multi-storey apartment buildings).

Monolithic formwork system has gained immense popularity in India due to its ease of erection and fast cycle times. The formwork erection is very simple and can be done by semi-skilled workers. The components are lightweight and assembly is simple. The formwork is largely hand held and does not need the services of a crane for movement either vertically or horizontally. The drop head system enables early slab formwork removal, reducing the quantity of material required at construction site.

The MÄCH ONE formwork system from Technocraft would enable speeding construction of complex structures in a safe and economical manner.

Announcing this on the sidelines of bauma CONEXPO, one of the largest construction industry events in India, Shri Navneet Saraf, Director, Technocraft Industries India Ltd. said, “Our Scaffolding and Formworks solutions have earned enviable reputation in some of the most demanding markets worldwide. We are now launching the MÄCH ONE range of Scaffolding and Formworks solutions incorporating the same high standards of quality for the Indian market. The brand name MÄCH has become synonymous with quality and dependability in Scaffolding and Formworks solutions. Our new MÄCH ONE range incorporates the world’s best-in-class technology and quality and would be ideal for construction of a wide range of monolithic reinforced concrete structure.”

In 2016, Technocraft launched its MÄCH brand of formwork products, which has gained immense popularity amongst the construction companies. Its formwork products are used in all large commercial construction projects like malls, hotels, residential towers and our unique drop head technology enables large number of repetitions, low slab cycles, high labour utilization and increased construction quality coupled with high safety.

Technocraft’s scaffolding and formwork division is the world leader in manufacture of precision engineered scaffolding and formwork systems used in over 25 countries across the world in applications ranging from commercial, industrial, infrastructure and events. The Company’s products are manufactured at its factories in India and China and sold worldwide through Technocraft’s extensive distribution network.

Technocraft has pioneered the use of formwork in India’s building and infrastructure construction market over the last decade by launching various innovative products and services that have revolutionised the Indian construction industry. Its infrastructure formwork solutions have powered all the major metro construction projects across India.
Providing A Portfolio Of Increasingly Innovative Solutions

bauma CONEXPO INDIA - the International Trade Fair for Construction Machinery, Building Material Machines, Mining Machines and construction vehicles took place in HUDA Ground, Gurgaon/Delhi, from December 11th to 14th, and provided the construction industry in India with a professional platform for networking, investment and the exchange of ideas and information.

Haulotte, a regular participant, showcased its extensive knowledge to illustrate its capacity to promote its vision. The Group welcomed visitors in a modern and warm setting in a connected area highlighting new technologies and environmental issues. Haulotte displayed, for the first time in India, its brand new HA20 LE PRO, the first aerial work platform of the PULSEO GENERATION.

The tradeshow BC INDIA is also one the best opportunity to exhibit the some best seller MEWP on Indian market – HA20 LE PRO – Rough-Terrain Mobile Elevating Work Platform

Designed to operate in silence on a 24x7 basis, PULSEO generation cares for both the environment and people nearby. Its all-electric architecture makes it suitable for work in downtown areas and low-emission zones, as well as on green construction sites.

It keeps a low acoustic profile in any situation, offering new opportunities for use
- Low-noise area: Hospitals, schools, bookstores, etc
- Public places: shopping centers, airports, concert halls, pedestrian street, etc
- Flexible working hours: Nighttime or early morning work with no inconvenience for local residents.

Whilst it works silently and efficiently in indoor areas, the same machine has full rough terrain capabilities to perform under gruelling terrain.

The features and capabilities combined with the 5 year warranty that Haulotte is giving for this machine makes a leagues ahead and unmatchable by competition.

HA15 IP- Electric Articulating Boom

This compact equipment allowing rotation within the footprint of the machine and with outreach to access the most difficult working areas, HA15IP is ideally suited for indoor and outdoor application.

Optimum 8- Electric Scissor Lift

The electric scissor lift Optimum 8 is a concentrate of energy, nothing stops it, it moves with great precision in the most difficult areas thanks to its extremely narrow turning radius of 1.50 m and its foldable guardrails to pass through standard doors. It moves quickly for optimal productivity with its forward speed of 5.0 km/h, and its load capacity of 230 kg. The scissor lift has the Haulotte Activ'Screen system for easy maintenance.

It is acclaimed for the work inside second-phase interior (electricity, lighting...), Indoor maintenance and industrial cleaning, Logistic and retails activities, indoor events

STAR 6 Picking – Vertical Mast

The vertical mast Star 6 picking meets all indoor needs in the retail and logistics sectors. It incorporates a tray equipped with removable side panels and a front-end guardrail for picking tasks. Exclusivity Haulotte, this mast is the first equipped with optional Activ’pedestrian Light (anti-collision led spot projecting spotlight in front of the machine to alert bystanders). This mast has the Haulotte Activ’screen system for easy maintenance.
Caterpillar Inc., the world’s largest manufacturer of construction and mining equipment, showcased its recently launched next generation 20-ton size class excavators, Cat 323D3 and Cat 320D3 at the bauma CONEXPO India 2018 at NCR, Gurugram. After the first quarter launch, these 20-ton excavators received positive reviews for their efficiency and value from customers.

“The Cat 323D3 and Cat 320D3 excavators provide higher productivity, lower fuel consumption, lower maintenance cost and improved operator comfort,” said Gurman Reen, sales and marketing director, Global Construction & Infrastructure Division, Caterpillar India. “These machines perfectly match the Indian customers’ demand for low owning and operating costs. They come with simple, easy-to-maintain, robust systems to keep the machine up and running all day, every day. The state-of-the-art technology used in these machines help our customers become more successful with Cat equipment than with any competitor.”

Mr. V.S Saravanan, partner, Surya Narayanan Blue Metals said, “Reliability of the Cat machines is one of the main reasons for us to buy them. The fuel economy per metric ton is around 20 percent better than the other machines we use. We see a lot of difference in their productivity and the operators’ comfort. I will recommend any good friend of mine to buy Cat machines as they are reliable, economical and backed by a strong dealership network for the after sales service.”

Mr. Sunil Mondal, owner of B.K Mondal & Company, said, “The machines offer more hydraulic power resulting in increased productivity and lower maintenance cost. It is a harmonious blend of technology prowess and value for money for us. It has helped us to deliver a lot more in the last three months than ever before, thanks to these efficient next-gen Cat excavators.”

The Cat 323D3 and Cat 320D3 also come with the Cat Product Link™ telematics system, a powerful system that collects data from multiple sensors integrated into the machine, then wirelessly transmits this information to the Cat VisionLink® system, the web-based interface that allows machine users to quickly access pertinent data, such as machine location, idle time, utilization, and maintenance alerts.

In addition to excavators, Caterpillar showcased a range of other products including backhoe loaders, motor graders, skid steer loaders, track-type tractors and wheel loaders under the Cat and SEM brands and FG Wilson generator sets.

Product support and maintenance service for all the products is available through the vast support service network of two Cat dealers in India – GMMCO and Gainwell Commsales Pvt Ltd (GCPL).